



## FOR IMMEDIATE RELEASE

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## CAMBRIDGE ENGINEERING LAUNCHES NEW COOLING SOLUTIONS

*HVAC leader deepens reach into commercial cooling market with full spectrum of direct and in-direct cooling options*

**ST. LOUIS** (Nov. 7, 2018) – [Cambridge Engineering](http://www.cambridge-eng.com), an industry leader in HVAC solutions for commercial and industrial facilities, today announced further expansion into commercial cooling with the official availability of the E-Series and ESC-Series evaporative cooling units and greater enhancements for its popular M-Series make-up air units.

The arrival of Cambridge’s new [E-Series](#) and [ESC-Series](#) units marks an expansion in the company’s ability to provide a spectrum of high-quality direct and indirect evaporative cooling solutions for commercial facilities, and builds on the company’s legacy in energy-efficient, high-temperature heating and ventilation technology, which has been adopted across more than 2.5 billion square feet of U.S. building space.

“Because we believe that helping leaders create safe and comfortable working environments is important, evaporative technology is the perfect complement to our extensive array of gas-fired heating and ventilation solutions,” said Marc Braun, president of Cambridge Engineering. “After years of preparation and growth in the HVAC market, we are proud to apply our engineering expertise and innovative, lean approaches to giving businesses in warmer regions the same flexibility in indoor comfort and air quality that contractors and building owners heating large, open facilities have known for more than 50 years.”

The Cambridge E- and ESC-Series lines help facilities efficiently meet indoor air quality and comfort standards without the use of refrigerants. The E-Series provides direct evaporative cooling using up to 70 percent less energy than conventional mechanical cooling systems, while the semi-custom fabricated ESC-Series air handler uses 30 to 40 percent of the energy of mechanical systems through direct, indirect or a combination of both evaporative cooling techniques.

“A comfortable environment can have a substantially positive impact on the productivity and employee engagement inside a workplace,” said Randy Niederer, director of marketing for Cambridge Engineering. “And the cost of acquisition and operation of evaporative cooling equipment is substantially less expensive than other solutions which is a benefit to the end user”

In connection with the launch of Cambridge’s evaporative cooling units, Niederer said the company will make direct and indirect evaporative coils a regular option for its popular [M-Series](#) make-up air units.

Attendees of January’s [AHR Expo](#) can learn more by visiting the Cambridge Engineering booth #C6611, where Niederer and other company leaders will be on hand to answer questions about the new cooling solutions.

Cambridge high temperature heating and ventilation (HTHV), cooling and make-up air products provide comfort and improve indoor air quality in a wide range of industrial and commercial spaces, including distribution centers and warehouses, manufacturing facilities, sporting venues, utilities and educational institutions. The company is deeply involved in research and development to offer products that save energy, reduce operating costs and safely improve indoor air quality in commercial and industrial buildings.

Cambridge is an active member of the DOE’s Better Buildings Alliance, an initiative of manufacturers and businesses dedicated to reducing energy consumption in commercial spaces by a minimum of 20 percent by the year 2020.

### **About Cambridge Engineering, Inc:**

For more than 50 years, Cambridge Engineering has been committed to enriching the lives of its people, customers and suppliers through the design, manufacture and application of space heating, ventilation (make-up air) and cooling products in commercial and industrial facilities. Cambridge team members and their network of 400-plus sales representatives help building owners, engineers and mechanical contractors deliver better indoor working environments through even temperatures and improved indoor air quality (IAQ) in warehouses, manufacturing facilities and other high-bay spaces. The company has invested heavily in research and development to offer HTHV (high temperature heating and ventilation) and cooling products that significantly save energy and reduce operating costs for both retrofit and new construction projects.

With more than 37,000 system installations and 2.5 billion square feet of buildings served, Cambridge celebrates its customers’ commitment to an improved working environment for people on the factory or warehouse floor. Cambridge is headquartered in Chesterfield, Missouri. [www.cambridge-eng.com](http://www.cambridge-eng.com).

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